

Knoxville Wholesale **FURNITURE**



CITYVIEW
best
of the best
2025

**VOTED BEST FURNITURE STORE
12 YEARS IN A ROW**



Welcome to the Family

-Tyler & Tim Harris

A Culture of Community

Faith, family, and exceptional coaching rest at the foundation of Knoxville Wholesale Furniture's success—one where we're all family

Watching people pick the furniture that will eventually change their homes and lives is a huge part of the satisfaction of running a furniture company. Just ask Tim Harris, founder of Knoxville Wholesale Furniture.

Tim opened the company back in 1992 after more than a decade of learning the ins and outs of the industry. But unlike others, he stood by the concept that this company would forever be a local business with a local footprint. And even as it grew—today, the company has four locations and an inventory of more than \$20 million worth of product—what still drives Tim and his team the most is seeing the impact they've made on the community with what they call their "giving spirit."

"Our four company principles tell you a lot about the way we think," says Tim. "Number one is that our company is built on Christian principles found in the Bible. Number two is that our company is very patriotic; we love our country. Number three is that we love our employees and the community. Number four is that we have a can-do winning attitude; we are going to get it done."

That can-do attitude dates back to Tim's time as a football coach at Farragut High School. "I loved coaching, but I still coach today," he says. "I run this company like a football team. We coach our people to get them to the right spot, where no matter what customer goes in what store, they've had a good experience, and they're helped."

This culture of community is part of what has made Knoxville Wholesale Furniture

thrive in East Tennessee, not only on the forward-facing side for customers and as a prosperous business, but also as a company committed to employee growth and retention. Knoxville Wholesale Furniture employees stay for years, and there's a reason for that. "We challenge them and motivate them in their work," Tim says.

"Our philosophy is that our team members are our greatest asset," says Tyler Harris, who serves as the company's president today. "That's why we're really here. We care and love our team members. Seeing the impact on them really drives us."

This impact reaches further into the community, too, as Tim, Tyler, and their team prioritize philanthropy and stewardship of the nonprofits doing good work in East Tennessee, hearkening back to the company's overall commitment to the golden rule of treating others as you'd treat yourself—be a servant.

These values have always been part of the Harris family way. They came from Tim's parents. In fact, today, at age 95, Tim's father is still preaching the Gospel in Franklin, Tennessee, a shining example of the roots with which Tim has built the Knoxville Wholesale Furniture community upon.

Ultimately, the words of Coach Bryant that hang prominently in Tim's office ring true for this East Tennessee team: "If you believe in yourself and have dedication and pride and never quit, you'll be a winner. The price of victory is high, but so are the rewards."

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★★★★★
VOTED BEST FURNITURE STORE
10 YEARS IN A ROW BY THE
READERS OF CITYVIEW

CREATING Comfort & Style

WRITTEN BY **NATHAN SPARKS**

PHOTOGRAPHY COURTESY OF **HOOKER FURNITURE**

Every home is unique, and so are the people who live in it. What might make a home absolutely perfect for one family might not work for another. This can make designing the interior of your home seem like a daunting task. However, this is the chance to make something truly one-of-a-kind, something that speaks to you and your family. With the help of in-house design experts, Knoxville Wholesale Furniture can show you how to tackle the challenges and opportunities of crafting the space of your dreams.



The Grady Sofa, shown here in a soft, textured fabric from Hooker Custom Furniture, offers a refined transitional silhouette with wide track arms, a sleek plinth base, and plush loose cushions. Its clean lines and neutral palette create a warm, inviting presence that complements both contemporary and classic interiors. Handcrafted with customizable options, the Grady is also available in premium top-grain leather. Offered in 7-foot, 8-foot, and 9-foot sizes, it delivers both versatility and generous comfort for any room.

Every designer approaches home decor differently, and yet at Knoxville Wholesale Furniture, the bottom line for their designers is always the same: elevate the homes of the Knoxville community and ensure clients enjoy the process.

The first step is matching a designer to a homeowner. At Knoxville Wholesale Furniture, they want to connect you with designers whose goal is to learn the ins and outs of your particular style. They start by figuring out the logistics.

Budget and timetable are critical when designing a space. How much are you looking to spend on your project, and how long do you have to get it all wrapped up? A budget can have an obvious impact on a design in terms of volume and quality of furniture and accessories for a space, and a timetable can determine how many custom pieces you are able to get and how much you will be relying on in-stock and ready-to-order items.

Next you'll consider the intention of the space you're designing. It's important to remember that no matter how much time it takes to create your dream space, it pales in comparison to the time you will spend in it once it's done. No matter how much money you spend on it, having to do it again because you're dissatisfied with it a year down the line will always be more expensive. Knoxville Wholesale Furniture design experts agree that taking the time to sit down with your family and figure out exactly what will make your space right for you is one of the most important steps in the whole process.

"Your home is your personal sanctuary," says Liz Reister, a Knoxville Wholesale designer with more than 35 years of

experience and a specialty in custom window treatments. "Each home should reflect the personality of my client and meet their comfort needs."

During this step, you want to think about the broad strokes of your space. What sort of purpose does this space serve? Is it a quiet, private space for just you, or are you planning for company? Do you want an entirely new space, or do you want to work around what you already have? Once you've expressed your needs to the designer, then they move on to style.

A designer can often define a lot of your personal style after spending some time in

The Castella Tufted Bed by Hooker Furniture brings timeless elegance to the bedroom with its softly tailored upholstery and classic European-inspired design.



"My philosophy on the design of any room is that it should be warm, welcoming, and inviting."

—STAN BRAGG
Lead Designer

your existing spaces. But they also want to hear from you. Spending some time online browsing different styles of décor and choosing images of items you like, even if they don't match one another, can help a designer figure out what you're looking for.

Knoxville Wholesale Designer Stan Bragg says many of his clients bring in Pinterest boards of collections they like, and that can make a huge difference when deciding how to approach a new design.

"I always tell clients, when I'm going into their home, it's not my home, it's theirs," says Bragg. "We have to create a space that really makes them feel at home."

Meaningful Designs

If you're updating a space, it's important to know what pieces are already in the space that you absolutely want to keep. Bragg calls these "no-touch" pieces. Bragg has a background in product design, merchandise buying, and market/product research. His expertise is in floor planning, room layouts, color coordination, and design flow.

These "no-touch" pieces he speaks about could be an antique couch from your grandmother's house or a painting your



The Castella Square Cocktail Table by Hooker Furniture makes a statement with its sculptural scroll legs and richly carved, old-world detail.

child made for you. Whatever it might be, it's important to integrate it into your design early. While it might not be the centerpiece of your space, making sure it fits seamlessly into your new space means picking other pieces that complement the special piece. "We build around the no-touch pieces," says Bragg.

If you don't have "no-touch" pieces—perhaps you are working in a new space, for example—then it's up to you and the designer to decide what elements to build the design around. "A new home is a blank palette," says Bragg.

Some designers like to start from the ground up with a rug that brings color

into a room. Accessories in the room are important and can often be the foundation for a room's design.

Reister says she prefers to start with a sofa or other seating, "something you're probably going to be sitting in every day." This way, the part of your space that you interact with most every day is one you'll be sure to love.

Your designer can make magic happen out of the furniture and accessories in stock at Knoxville Wholesale Furniture, but the more time you allot to your project, the more opportunities there will be for you to get custom-made pieces to make your space yours.



The Eleana Round Dining Table features a light caramel walnut veneer in a starburst pattern, set on a sculptural Sunlit Bronze pedestal, paired with fully upholstered castered chairs and a coordinating display cabinet.

One Piece at a Time

It's easy for a design project to become overwhelming, especially when you're redesigning multiple spaces in your home—but doing so with the same designer can be a really good idea, as it allows for a blending of design elements across your entire home. However, be upfront with your designer and ensure you only take on so many design challenges at once.

"A lot of people, when they have a new home, are so overwhelmed because they are trying to design all the rooms at the same

time," says Bragg. "I tell them to stop and focus. What is the most important room? We'll get that one finished, and from there we'll do the adjoining room to tie into it."

Taking on a project one piece at a time makes it a lot more manageable, and it gives you the time to really sit down after each stage of the project and decide what works best for you. Often an idea that seemed really great on paper just doesn't feel right once you're actually standing in the room. Being able to adjust as you go can make a real difference for your long-term satisfaction.

The Eleana Panel Bed and oval nightstand blend warm walnut tones with soft curves for a refined, cohesive look.

The Driftwood Queen Upholstered Bed by Hooker Furniture reflects timeworn authenticity, with rich texture and a patina that only deepens with age.

The Arlo Medium Square Ottoman offers simple versatility, serving as a centerpiece, footrest, or extra seating in customizable fabrics for modern or transitional spaces.



"One of the worst things you can say to me is, 'It's okay,'" says Bragg. "I'm not going for okay. We're going for great."

Bringing It All Together

Bringing a design project from conception to completion can take anywhere from a couple weeks to a few months, depending on your project, but the results are always worth it. There is nothing quite like having a space that truly fulfills your and your family's needs while at the same time reflecting your personal style.

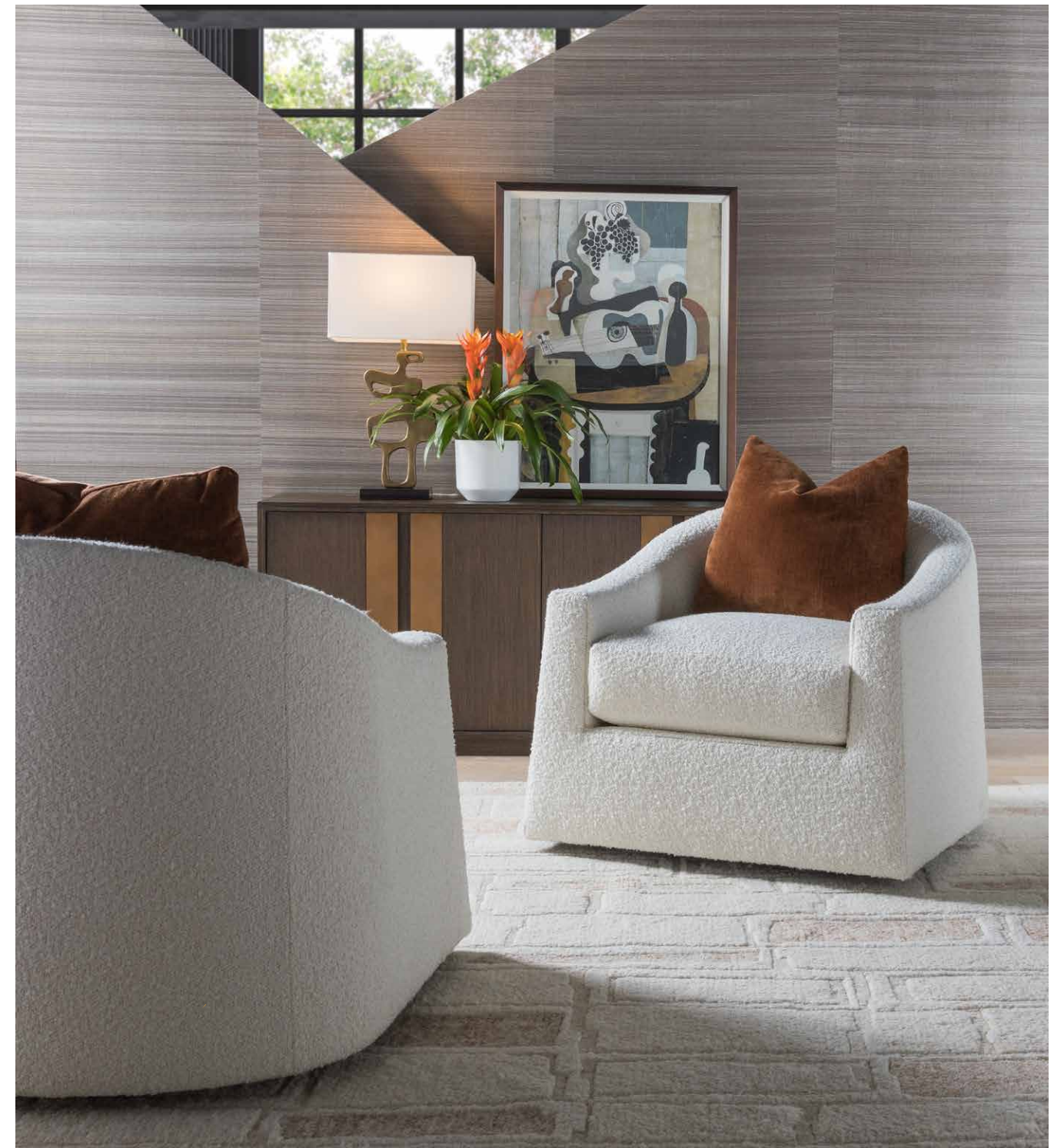
"My philosophy on the design of any room is that it should be warm, welcoming, and inviting," Bragg says. And with years of experience in crafting spaces for their neighbors in East Tennessee that's exactly what the design experts at Knoxville Wholesale Furniture do. So when the time is right, reach out and schedule a consultation. Bring the details you have, the ideas you've been dreaming up, and the vision for your space along. And together, you'll turn your dreams into reality. ■




Tommy Bahama
OUTDOOR LIVING



ARTISTICA
— HOME —



LEXINGTON
HOME BRANDS

The Good Neighbors

WRITTEN BY **REBECCA WHALEN**
PHOTOGRAPHY BY **NATHAN SPARKS**

For Tim Harris, furniture may not have been his first calling, but now he would not change a thing. In 1982, after years as a teacher and football coach, Tim left Farragut High School to enter the furniture industry, working with many independent dealers throughout East Tennessee. By the end of the decade, his success in this role saw him become vice president of the company, and offers began rolling in for him to leave Knoxville and take up a bigger position at a larger company. But for Tim, Knoxville was home, and time would tell just how big of an impact he would make here.

Robin Harris, Tim Harris, Tyler Harris, and Sarah Harris make up the family doing big things in the East Tennessee community, ensuring everyone is supported, from employee to neighbor.



At the time, an industry bigwig told Tim, “Why don’t you start your own company? You’re basically running the one here, so you’re certainly capable of doing it.” It wasn’t something he had previously considered, but the thought stuck with him. And with his son, Tyler, growing up in Knoxville, the pieces fell into place.

“So I did it,” says Tim. Teaming up with his then business partner, Andre Teague, Tim opened the very first Knoxville Wholesale Furniture at the old Hills Department Store building in 1992. And though his coaching days were behind him, he took the lessons learned from his career in the industry, the teachings of his Christian faith, and the

best of his coaching tenure with him to build up his team.

The early days were challenging, as they are for any fledgling company, but he was determined to see it through, and within a few years, things took off. Knoxville Wholesale opened its Parkside Drive location in 1999, and starting with the turn of the century, the company began to import furniture from around the world. The volume they were now bringing in meant they needed to expand, which they did onto Callahan Road. By the time that project was done, Knoxville Wholesale was the biggest independent furniture company in Tennessee.

For a time, Tim considered selling the business. “I really loved coaching high school football, and I thought, I could return to coaching and be financially secure,” he says. “But then I looked at my

employees, all these people who have been with me that have sacrificed parts of their lives to come be a part of this, and I couldn’t throw that out.”

Over time, the company has become a family business, just as Tim hoped it would. Today, his son, Tyler, is company president. His wife, Robin, decorates the stores and buys all of the accessories. Tim’s daughter Sarah serves as a manager. With family by his side, Tim channeled his energy into making this more than just a furniture company. Today, Knoxville Wholesale provides hundreds of people with jobs and supports thousands more through philanthropic efforts.

Knoxville Wholesale Furniture supports local charities that meet the needs of our less fortunate neighbors



HOOKER[®]
FURNITURE
 Shop our collections at Knoxville Wholesale Furniture



The Spirit of Giving

No matter what it took, Tim and his team always ensured there was money to put back into the community, and that spirit of charity, he says, is one reason the business has become so successful.

“We’ve given back to the community more than \$4 million in the last eight years, and we’re going to do a lot more,” Tim says. “With the way we’ve been blessed, we need to give a lot.”

This past December, Knoxville Wholesale Furniture presented checks to several worthy causes, such as CAC Mobile Meals and Disabled American Veterans

of Knoxville. However, philanthropy is a year-round occupation, and Knoxville Wholesale embraces this calling.

“There are a lot of good charities here in Knoxville,” Tim says. “We often focus on Christian philanthropy, as well as supporting first responders and police, but we also branch out and support other causes like Samaritan’s Purse, the Billy Graham Library, and Helping Mamas Knoxville.”

A charitable organization by mothers for mothers, Helping Mamas is committed to providing financial support and items like

diapers to mothers in need.

“The support [Knoxville Wholesale] offers is immeasurable, honestly,” says Tess Frear, executive director of Helping Mamas Knoxville. “People look at nonprofits just as nonprofits, not as businesses. But without our building, without the lights on, without our staff, we couldn’t serve the community. Their support lets us keep moving families forward.”

Kimberly Glenn of the Knox County Sheriff’s Office, another regular partner of Knoxville Wholesale, feels similarly. “What Tim Harris, his wife, and the entire team at Knoxville Wholesale Furniture do for the Knox County Sheriff’s Office is incredible and very humbling,” says Glenn. “Their donations to our officer/employee assistance fund have helped numerous employees during some of their darkest days, including Fallen Officer Tucker Blakely’s widow.”

It’s more than just the money, though. Knoxville Wholesale’s partnerships with organizations like WATE Channel 6 mean that nonprofits also get more exposure in the community, and this can have its own impact. “They help promote Helping Mamas,” explains Frear, “which leads to more people donating in-kind items to us.”

For the HARRISES and their employees, giving is an integral part of being a Christian and a member of the Knoxville community, and they are proud to continue supporting Knoxville in every way they can.



Sherrif Tom Spangler talking with local news about the unwavering support Knoxville Wholesale Furniture gives to law enforcement.



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enjoy life's moments

Shop our collections at Knoxville Wholesale Furniture

Experience it in Person

There's something about seeing furniture in person that simply can't be replicated online. The scale, the comfort, the craftsmanship — these are things you have to feel, not just scroll past.

At Knoxville Wholesale Furniture, each of our three locations is designed to deliver that experience, bringing style, comfort, and inspiration together in a way that helps you truly envision your home.

Our **flagship showroom in West Knoxville on North Peters Road** is home to The Galleria, where luxury furniture is showcased in beautifully curated settings that elevate every room. Here, you'll find some of the finest brands in the industry, presented in a way that allows you to experience the true art of living. Our **Old Callahan Drive** location offers something altogether different — an expansive selection spanning over 120,000 square feet, giving you access to a wide variety of styles, comfort options, and in-stock inventory ready for your home. And for those looking for exceptional value, our **Bearden Clearance Center** provides access to top brands at remarkable prices, making it easy to find quality furniture that fits both your taste and your budget.

But what truly sets Knoxville Wholesale Furniture apart isn't just the selection — it's the depth behind it.

"Every piece of furniture in all four of our stores is in the exact position it's in because myself or Tyler put it there," says Tim, who

has led the company since its earliest days. "We actually know our full inventory."

That kind of personal investment is rare in retail, and it runs all the way through the business. Tim personally meets with manufacturers from around the world to handpick the very best pieces for every showroom. The company's high-cube distribution center — where furniture is stacked nine levels high — allows them to take in full containers of product and keep an unmatched selection in stock right here in Knoxville. If you see something you love, chances are you can take it home that very same day, or have it delivered to your door within a week. In an industry where waiting months for a piece of furniture has quietly become the norm, that kind of availability is anything but ordinary.

It's a promise Knoxville Wholesale has kept for decades — through shifting markets, economic downturns, and the kind of disruptions that sent other retailers scrambling. Each time, the commitment to inventory, to selection, and to the customer never wavered. The business didn't just survive those moments. It grew.

And none of that growth happens without the right people.

Whether you're furnishing an entire home, reimagining a single room, or simply

starting to explore what's possible, you'll find knowledgeable sales associates and experienced designers ready to guide you every step of the way. They know the product because they live it. They understand design because they care about it. And they're genuinely invested in helping you find exactly what you're looking for — not just what's on the floor, but what's right for your home and your life.

Because furniture isn't just about how it looks. It's about how we live.

No website, no catalog, and no scroll session can replace the moment you sink into the right sofa, run your hand across a beautifully finished dining table, or stand back and finally see a room come together the way you always imagined it could. That moment of clarity — that feeling — only comes from being there in person.

Three showrooms. Millions of dollars in inventory. A team that genuinely knows every piece and genuinely cares about every customer. That's not a marketing promise. That's the way Knoxville Wholesale Furniture has always done business, and the reason East Tennessee has trusted this family for generations.

Come see us. Walk the floor. Sit in the chairs. Ask the hard questions. The perfect piece is waiting — and it's probably available today.



WEST KNOXVILLE ON PETERS RD

Our 410 North Peters Road location in North Knoxville has over 92,000 square feet of showroom space and a wide selection of furniture to choose from!



NORTH KNOXVILLE ON OLD CALLAHAN

Our 2381 Old Callahan Drive location in West Knoxville is our flagship store with over 120,000 square feet of showroom space and a wide selection of name brands!



BEARDEN CLEARANCE CENTER

At our Clearance Center, we offer the top furniture brands at discounted prices. Located in Bearden across from the West Town Mall!



Tim Harris at The Galleria of Luxury Furniture

Voted number one
12 years in a row



Furniture Store



Mattress Store



Office Furniture



Patio Furniture



Place to Work

The Customer Experience

There are many reasons Knoxville Wholesale Furniture became the biggest independent furniture company in the mid-South. With a core set of values as the foundation, commitment to the community, and an unheard-of volume of inventory, Tim and his team have figured out the formula to the ultimate customer experience.

Today, many stores prioritize online sales over in-person service, and buyers at these stores often never step foot into a showroom. Because of this, they never receive any meaningful assistance from an associate. This is not the case at Knoxville Wholesale. The showroom is meant to be every customer's first stop, where you'll get service you can't find online.

The interactions with team members and the inventory available to each person right on site create a customer

experience unlike anything else in the region. "Technology is great for a lot of things, but we still do it the same way we've always done it," Tim says. "We still go out and work with people."

And he's not just talking about the sales reps on the floor. Tim, Tyler, and the entire administrative team spend time out in the showrooms with customers and other coworkers to ensure they stay tuned in to the customer experience at all levels because it's not just about selling furniture. It's so much more than that.

"Our people, who are the company, have an incredible reputation in the community for giving personal service to our customers," says Robin Harris. "We have been told by the 'experts' for 32 years to do all kinds of things that would take us away from that 'personal touch' that we specialize in. But we train our sales and

design associates to be very hands on in the sales and design process."

Sales reps help customers find the perfect pieces. In-house designers consult with customers looking to reimagine spaces in their home. When the delivery specialists drop off items, that exceptional customer service continues. When techs go out to repair furniture, they prioritize this, too. Every person on the Knoxville Wholesale team is coached on providing the best experience for their neighbors.

"I learned this from coaching football: you can outwork your competitors," Tim says. But outworking your competitors isn't just about the breadth of inventory, it's about the depth of service you provide.

This commitment to the customer pays off tenfold, as thousands come back time and time again to take on new projects in their homes across East Tennessee. ■

★★★★★
VOTED BEST PATIO
FURNITURE STORE BY THE
READERS OF CITYVIEW

Outdoor Living

WRITTEN BY **CAROLYN EVANS**

PHOTOGRAPHY COURTESY OF **LANE VENTURE**

In East Tennessee, the amount of time we spend outside is exponential. We eat, visit, work and play outdoors. And there's no part of our home quite like the sanctuary we create in our backyard. But it doesn't have to be a quick afterthought once the interior is complete. It should be part of the process, planned and executed in much of the same way your living room is. You not only want to feel comfortable there, you want it to serve a purpose for your family. The design makes a world of difference, and the design experts at Knoxville Wholesale Furniture have just the thing.



The Campbell Outdoor Sectional by Lane Venture brings relaxed comfort to open-air living, with made-to-order fabrics tailored to your space and style.



Outdoor spaces deserve the same level of thought and intention as the interiors we spend so much time planning. Homeowners carefully select finishes, furniture and layouts for the inside of the home, yet the outside is often left to come together later. The result is a space that functions, but rarely feels complete. When approached with intention from the beginning, an outdoor space becomes more than just an extension of the home. It becomes one of the most enjoyed areas of it.

How's your patio looking today? If yours is like mine, it's always dirty, grimy and worse for wear after winter. Furniture gets pushed out of place, surfaces lose their luster, and the space feels more like something to clean than somewhere to spend time. In that stage, the patio is the last place I want to be.

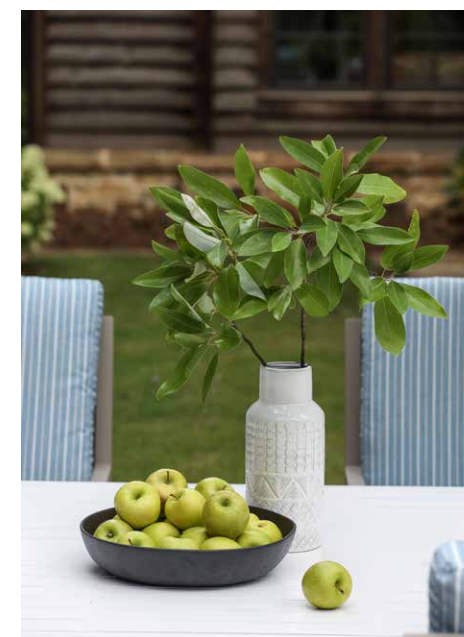
Now picture a clean patio with a trendy, all-weather wicker table and cushy chairs, twinkling string lights overhead, and asparagus ferns spilling from round terracotta pots at your feet. The space feels comfortable and inviting, and it naturally draws people in to sit and enjoy it. With a stop at Knoxville Wholesale Furniture, that vision could easily become reality.

Instead of a worn, haphazard patio, you could have an outdoor space right at home

The Hemingway Islands Aluminum Rectangular Dining Set by Lane Venture pairs classic structure with island-inspired ease, bringing a relaxed yet refined approach to outdoor dining.



The Black Sands Sofa by Tommy Bahama brings bold, coastal elegance with a relaxed, refined feel for outdoor lounging.



that makes home feel like a resort. Patios aren't the only outdoor spaces with potential. Outdoor rooms can take shape in a variety of places, including a deck, pool area, front porch or a pretty grassy spot in the backyard. What matters most is creating an ambiance where people want to gather. It's not just grabbing two folding chairs when the kids are outside, but designing a space that feels intentional.

Robin Harris is a design expert at Knoxville Wholesale Furniture with years of experience helping homeowners create outdoor spaces that reflect their personal style. She takes a detailed and customized approach to ensure that each space feels both functional and true to the homeowner's aesthetic.

Finding Its Purpose

Start by asking yourself how you're going to use the outdoor space and what you

need it to do for you. The answer to that question will guide everything from layout to furniture selection to the overall feel of the space. Some homeowners want a quiet place to read and relax, while others need a space that can accommodate family gatherings and outdoor meals. In some cases, the goal may be to create an outdoor kitchen complete with a refrigerator, cooktop and beverage station. Just like your interior, Knoxville Wholesale Furniture can help you design a space that supports the way you live.

The company offers a wide variety of outdoor furniture options, and the materials used today are designed to last. Whether it's a table or a chair, durability is built into the construction, and the treated fabrics used for cushions are designed to be weather resistant and maintain their comfort over time.

"With our assortment of different quality furniture lines, there's something to fit every



The Sandpiper Bay Sofa by Tommy Bahama brings breezy coastal style and timeless craftsmanship, available at Knoxville Wholesale Furniture.

budget,” says Knoxville Wholesale designer Stan Bragg. “In addition, we can do any style from traditional to modern. In most situations, we complete projects from floor plans or blueprints, but our design team is available for home calls to help people make decisions on size and placement of furniture. “In regards to outdoor furniture, we carry a wide variety of styles. We also carry them on our floor all year long. We have Tommy Bahama on the top tier, then we have Castelle, Lane Venture, Winston, Gensun, Bernhardt, Sunset West and Ashley, among others.”

In outdoor furniture, the way the piece

is built is especially important. Outdoor furniture is exposed every day to the elements, including sun, rain and wind, so it needs to be strong, durable and able to hold up over time. “You want it to feel good and be inviting,” Bragg says, “but at the same time, when rain comes, you want it to be sturdy. To me, the most important thing is construction. The pieces we carry are built so well that replacement shouldn’t be something that you even have to think about.”

Designed for Real Life

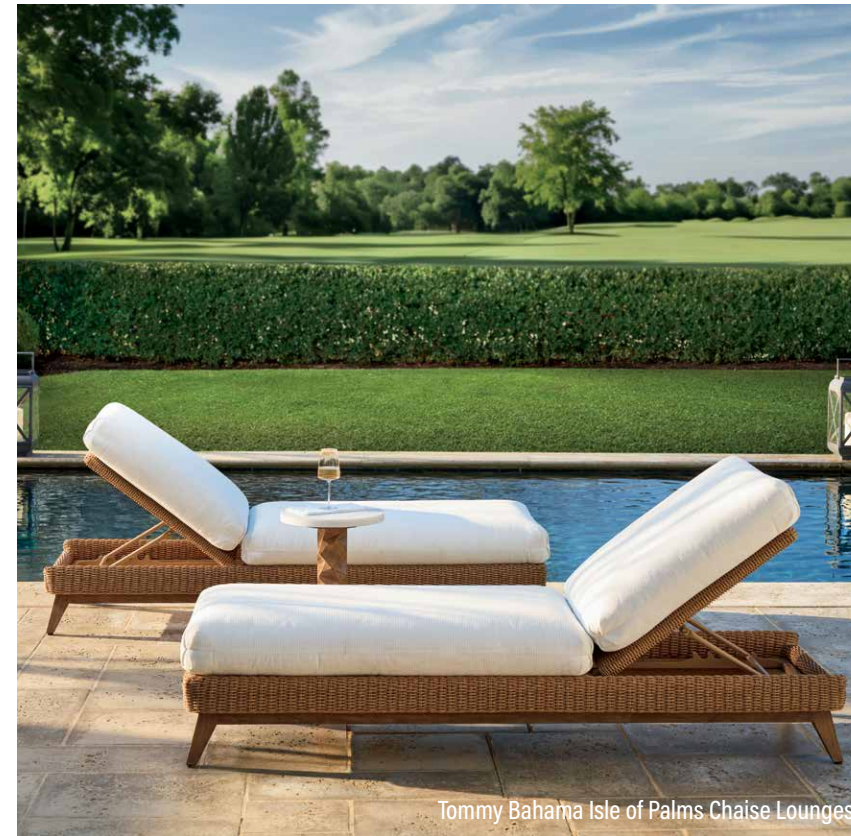
Bragg recently helped a client design a large outdoor pool and patio area that balanced both function and aesthetics. The space featured a fire pit with four surrounding swivel chairs, creating a natural place for conversation, as well as an outdoor dining table set from Lane Venture for shared meals. The furniture had a distinct design in molded aluminum with an extra-thick coating that would perform well near a saltwater pool, where the air can carry salt that affects materials over time.

A second set of furniture was selected for the upper deck that overlooks the pool, creating an additional area for seating and giving the space more variety in how it could be used. The result was a layered outdoor environment with multiple gathering areas that each served a purpose.

Recently, Harris and her team helped a young family reimagine their large deck. The space had previously been underused, with only two folding chairs and a small plastic children’s table.

“They really wanted to use the space for more than a place to sit,” she says.

They purchased an outdoor table with banquet seating to fit all the kids, creating a central place for meals and activities.



Tommy Bahama Isle of Palms Chaise Lounges



Tommy Bahama Palm Desert Poolside Sofa & Round End Table



Tommy Bahama Isle of Palms Living Room Set



The Sand Dune collection blends sculptural ivory aluminum, soft woven textures, and striking stone surfaces to create a refined, modern expression of elevated outdoor living.

The mom was especially excited about being able to use the table and benches for homeschooling, giving the space a practical, everyday purpose. An added benefit was the hidden storage built into the benches, which helped keep the area organized and uncluttered.

What was once a non-functional space became a multi-functional outdoor dining room and classroom, designed to support the way the family actually lives.

Bringing It All Together

An outdoor space should feel as complete and considered as any room inside your home. It should be comfortable, functional and reflective of your lifestyle, whether you are using it for quiet moments alone or gathering with family and friends. When designed with intention, it becomes a space that adds both value and enjoyment to your home.

It doesn't require an expansive footprint or a complete overhaul to create something meaningful. With thoughtful planning, quality materials and the right design guidance, your outdoor area can become one of the most enjoyable parts of your home.

Bottom line: bring your outdoor area to life with good and functional design. ■



Sand Dune by Tommy Bahama Outdoor Lounge Chair



Sand Dune by Tommy Bahama Outdoor Sectional

Made in America

AMISH SOLID WOOD CRAFTSMANSHIP

WRITTEN BY **NATHAN SPARKS**
PHOTOGRAPHY COURTESY OF **ARCHBOLD**

Bob Timberlake is one of America's most celebrated designers of the century. The son of a woodworker, and the apprentice of a nearby master, Bob grew up with the smell of wood ingrained into his memory, but he wouldn't end up joining the industry until his 50s. Over the years, he's become a celebrated furniture designer and world-renowned artist. He built one of the longest designer-brand partnerships of the industry's history and today holds a partnership rooted in American-made talent and technique—and his designs can be found right here at Knoxville Wholesale Furniture.



The Shaker Bedroom Collection by Archbold Furniture pairs clean, timeless lines with built-in storage, including a storage bed, 10-drawer chest, and 3-drawer nightstand.

Bob Timberlake

Inside Bob Timberlake's studio in Lexington, North Carolina, a large stone fireplace sets the mood as the beam-laden ceiling above gives the room the breathing space it needs. A long conference table in the center of the room is covered with the drawings of future antiques. Wooden cabinets of all sizes line the walls, no doubt filled with the visions of the past. Down the hall a woodworking shop waits idle with a furniture piece half finished inside. And beyond those doors, patrons from all over roam the rooms of a rustic gallery of furniture and artwork by the one and only Bob Timberlake.

Early one morning, Bob and I share stories of our days in the shop as kids. "My dad had tools in the basement—a band saw, jigsaw, and a table saw—he and I would work in the basement at night," he tells me.

Bob would end up taking an industrial arts course which many of the folks near him took to go into the furniture industry, but Bob took to simply learn how to use and sharpen his father's tools.

By age 10, he had built his first house with his brother. By 14, amidst hunting, fishing, being a Boy Scout, and getting his license early, Bob was crafting his first piece of furniture. It was a copy of the Abby Aldrich Rockefeller Pennsylvania Dutch Dower Chest. Six or seven feet long, cedar-lined, and hand-painted, Bob tells me he spent 350 hours on it as a teen.

"At that time, I was growing up in a furniture town, and I could smell the wood and love the wood and work with the wood," Bob says. "I was sort of the protege of a master craftsman here, too."

From the time he was six or seven, Bob spent time with family friend Fred Carver, sitting around his wood stove as Fred told him about the wood, "especially cherry and how much it would speak when you put a finish on it," Bob recalls. Fred had a five gallon bucket that he kept outside filled with walnuts and water. The shells would eventually soak and make a stain. "He kept telling me, 'You put the stain *in* the wood, Bob, not *on* the wood. And if you put it in the wood, the older it gets, the prettier it gets.'"

While Fred never took on apprentices, Bob seemed to become one, despite not having an interest at the time in going into the furniture industry. Bob helped his father in all of the other businesses he was part of. Furniture,

The Bob Timberlake pieces at Archbold Furniture highlight simplicity and longevity. Bob's vision for pieces is that they will last a lifetime and be passed down for generations.



Amish Essentials by Archbold Furniture feature English dovetail drawers and smooth-glide operation, delivering craftsmanship you can feel in every detail.



Archbold Amish Essentials Provence 8 Drawer Chest on Chest



Amish Essentials Traditional Maple Dining by Archbold Furniture showcases a 42" x 72" twist-leg table paired with Emmett chairs for a warm, timeless dining setting.



“We build it so it would last and be the prettiest thing we could build, built in the best way we can build it. That’s what we’re doing.”

—BOB TIMBERLAKE
Furniture Designer

It wasn’t until he was approached by Lexington, a furniture company right in his own backyard, that furniture design came back to the forefront. “It just fell all kinds of head over heels in place,” he says. He was 53.

By the late 1980s, Bob was caring for his ailing father, preparing art for shows, and designing furniture for Lexington. In October of 1990, his line was introduced. The furniture industry was in a slump at the time—“I was told it was on its last leg and really in trouble,” he says—but his furniture was a hit. “Supposedly we turned around the whole industry.” The partnership became the longest running one in the industry.

Years later, Bob connected with Archbold Furniture and Carolina Custom Leather. “It seemed like a dream come true, just like it was before,” Bob recalls. He officially became their partner in 2023.

As we finish our conversation, it’s clearer than ever that his work is in his bones. “We want to make furniture like a grandfather would build for his granddaughter,” Bob says. “We build it so it would last and be the prettiest thing we could build, built in the best way we can build it. That’s what we’re doing.” ■

design, and art were not part of them, but they happened anyway. “That’s the kind of thing I dream about every night,” Bob says. “I was being led down this road.”

Even with furniture a central part of his childhood, Bob’s foray into art as a business began with painting. He spent 11 months honing his craft while running five businesses and raising three kids with his wife, Kay. “I had this idea of taking my art to another level,” he says. And over the course of that 11 months, he slowly showed Kay

that this was a good idea, building steady confidence in the decision. It was 1970, and Bob was 33 when he dove into art full-time, leaving his other businesses behind.

His first art shows at the Hammer Galleries, one of the oldest in New York City, sold out before they opened. He had shows in Japan and Washington, D.C. His art made it onto four US Postal Service stamps. But as his success as an artist grew, people kept asking about furniture. Could this be next for him? He dismissed it.



A ARCHBOLD
FURNITURE

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Create the Sofa of Your Dreams, Custom Orders Made Easy at Knoxville Wholesale Furniture

At Knoxville Wholesale Furniture, we believe your home should reflect your style, your comfort, and your life. That's why we make it easy to create a sofa that's as unique as you are, designed specifically for your space, your taste, and your family's way of living.

With over 10,000 fabrics and leathers to choose from, the possibilities are endless. Whether you love bold patterns, timeless neutrals, or soft performance fabrics for a busy household, our sales experts or interior designers will help you bring your vision to life.

We're proud to feature top-quality brands like Lexington, Huntington House, Carolina Custom Leather, Hooker Custom, Bernhardt, Jonathan Louis, Craftmaster, and several other each offering exceptional craftsmanship and durability.



Get a Good Night's Sleep

WRITTEN BY **MATT MCGARRY**
PHOTOGRAPHY COURTESY OF **TEMPUR-SEALY**

Fewer things are as critical to good health as a good night's sleep. Studies show that getting seven-to-eight hours is ideal and can reduce your risk of serious health issues, assist in healthy weight maintenance, reduce your stress, improve your mood, and help you think more clearly. Yet, according to The Sleep Foundation, a third of U.S. adults get, on average, fewer than seven hours per night. If you're one, there's good news: several studies have shown a correlation between mattresses and quality sleep, which means it's possible that the only thing standing between you and a good night's sleep is that tired old mattress.



Believe it or not, nearly 70 million Americans have a sleep disorder, insomnia being the most common. According to Dr. Roseanne Barker, of the Barker Sleep Institute in Knoxville, “Insomnia has serious physical and mental health risks, so a restorative sleep is critical. A quiet, dark, cool sleep environment, including a high quality, supportive, comfortable mattress are key to a quality night’s sleep.”

If you haven’t looked at mattresses in the

last couple of years, you would be surprised at how new technologies have reshaped a mattress’s look and functionality. That’s why it’s probably best to consult an expert when making decisions on which mattress might be best for you.

That’s where Darrin Beedy of Knoxville Wholesale Furniture comes in. “It’s important, right from the start, to get a solid understanding of a potential purchaser’s ‘current state,’ if you will. In short, educating the customer,” says Beedy, who has been in the industry for 28 years. “That means first learning how they sleep and what might be hindering them from that good night’s sleep, such as restless leg syndrome,

acid reflux, back pain, or sleep apnea, to name just a few.”

He goes onto say—and we’ve all experienced this—“the worst thing a customer can do is walk into a bedding store and simply start laying on 15 different mattresses. We don’t pair a customer with a mattress that way, and frankly, that’s a key difference between our process and everyone else’s.”

Instead, Beedy and his team help customers understand the connection between a good night’s sleep and their overall health. “We make sure the customer understands what’s at stake here, and that their health is our main concern.”

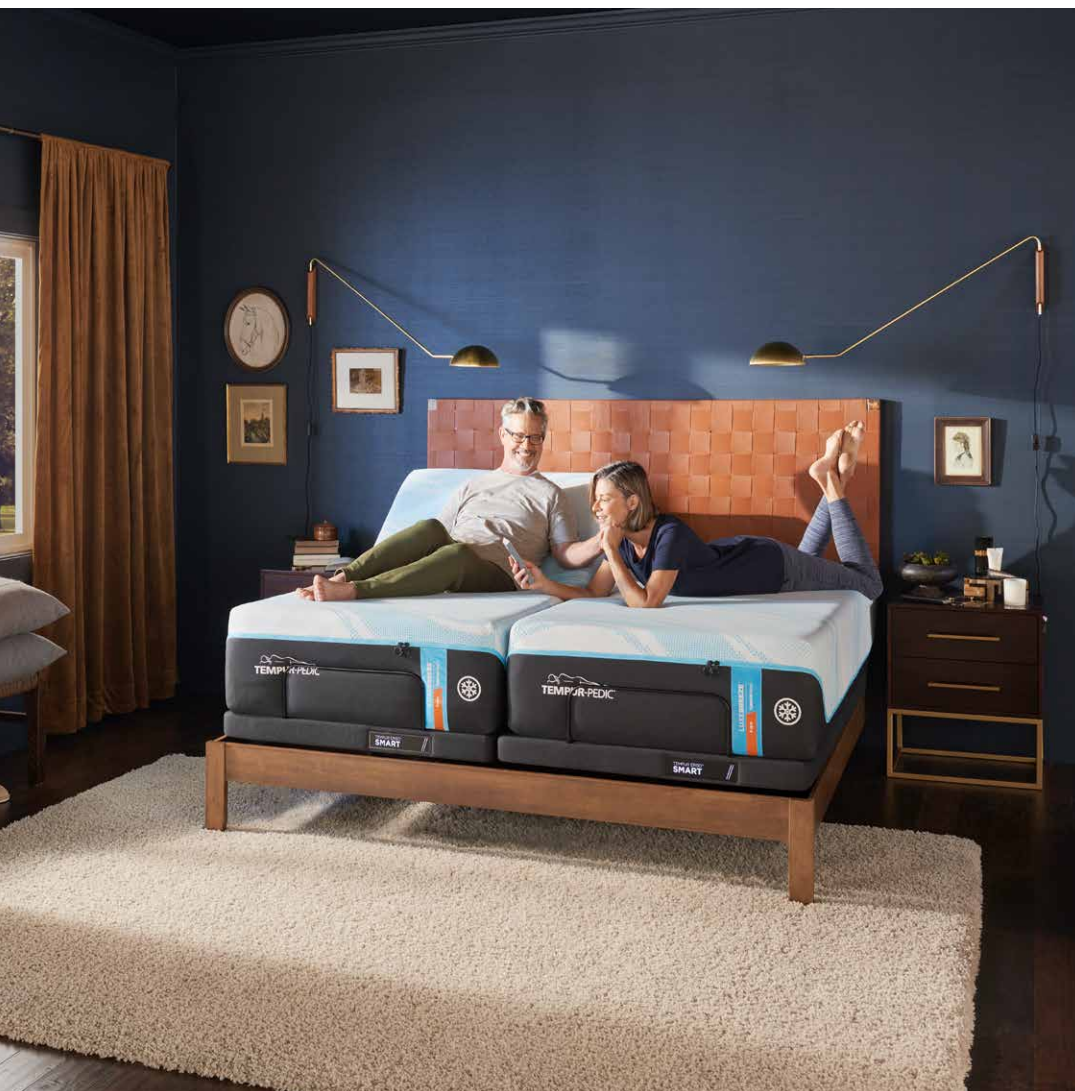
FULL MATTRESS *Customization*

A good night’s sleep has a profound impact on the body, aiding in body functions such as muscle regeneration, cell regrowth, memory recall, hand-eye coordination, and a well-functioning immune system. And the right mattress can help.

Although firmness is somewhat subjective, many mattress manufacturers utilize a 1 to 10 scale to indicate how firm a mattress is, 1 indicating “extra soft” and 10 indicating “extra firm.” Preference matters here, and you might find that if you share a bed, your partner might not have the same needs that you do. Split options work well here. You get all the luxury of a new mattress, without having to sacrifice key comfort points for individual needs.

ActiveBreeze®

Delivers a sleep temperature range of **up to 30°**.*



*Cooling based on average heat index at mattress surface with the high fan setting measured over an 8 hour period; warming based on mattress surface temperature after a 60-minute period.

A bed built for you both. TEMPUR-ActiveBreeze® with Personalized Climate Control

No more competing over the thermostat! Personalized temperature controls mean better sleep for you both. Sleep hot? Feel a gentle breeze from built-in fans. Like it toasty? Select a preset to warm the bed at bedtime and when you wake up.



Shop our mattresses at Knoxville Wholesale Furniture



THE BEST OF ALL
Mattress Worlds

As the name implies, hybrid mattresses blend the best features of different constructions, typically combining innerspring coils with memory foam or latex for superior responsiveness and contouring. Maximizing the benefits of both foam and springs, the hybrid mattress is an excellent choice for those who seek motion isolation, pressure point relief, and a cooler night's sleep.

And if you've figured out your material, but are still struggling with other challenges, consider pairing it with a base that you can move based on need. Smart bases provide custom head and leg positions, as well things like automatic snore sensors, relaxation features, and technologies that send insights on your sleep right to your phone or tablet.

IT'S ALL IN THE
Materials

According to Beedy, there are really only two primary mattress types on today's market: foam and hybrid. Today, these two materials are crafted into a variety of iterations that tackle challenges people face with their sleep.

Foam mattresses, memory or latex, have gained immense popularity in recent years, which led to the development of the Tempur material. A mattress constructed with layers of this material is superior in conforming to the body's shape, thereby providing excellent support and pressure relief. This can be great for those with back and joint pain. Tempur mattresses are also known for isolating motion, making them an ideal choice for couples or individuals who share a bed.

Tempur is hypoallergenic and resistant to dust mites, making it an excellent option for allergy sufferers.

ADVANCED
Technologies

Tempur-Pedic is the most highly recommended bed in America. It is one of the brands Knoxville Wholesale sells at stores that check many, if not all, of the boxes when it comes to shopping for a mattress. Tempur-Pedic uses the most technologically advanced foam on the market. Because it conforms to the body more effectively than any other foam, Tempur has tremendous pressure relieving properties. This is coupled with the most advanced cooling technology—an open-cell structure that promotes better airflow and temperature regulation—which guarantees a cooler night's sleep.

"Everyone knows you're supposed to get eight hours of sleep, but the reality is that many of our customers don't," Beedy says. "We want to ensure that we help our customers maximize those five or six hours they do get."

ENDLESS OPTIONS FOR
The Best Sleep

Choosing the best mattress means considering a host of factors such as comfort, materials, cost, and sleep position. Thoughtful investment in the right mattress can contribute greatly to your overall health and well-being, but it's not everything. Dr. Barker puts it this way: "If your new mattress is comfortable, yet your sleep still falls short of deep and restful, consider visiting with a boarded sleep physician for evaluation of disorders such as obstructive sleep apnea, and restless legs. Keep your cozy new mattress, but look further for the cause of the insomnia."

Mattress-buying today is complex. However, with Knoxville Wholesale Furniture's experts to help, the process can feel clear and simple, and you can be confident your next night's sleep will be a good one. ■




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